Energy Storage Stakeholder Kick-Off Meeting

October 30, 2015

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(on behalf of our Team)
• Purpose

• Methodology

• Expected Results
Purpose

Contribute to MA Energy Storage Initiative

Energy Storage Study

• Study 1:
  – Industry landscape, economic development and market opportunities
  – Policies and programs that could be implemented to better support energy storage deployment in Massachusetts

• Study 2
  – Policy and regulatory recommendations along with cost-benefit analysis for state policy makers.
Stakeholder Input

Stakeholder Driven!

• Today’s Kickoff Meeting
• Series of Webinars
• Interviews, Questionnaires
• Two Way Communications
Study Part 1

- Industry landscape (technologies, economics, companies)
- Economic development opportunities
- Market opportunities in MA
- Current industry focused programs
- Demo opportunities for storage
- Economic modeling

**Result: Pathways to create a larger storage industry**

By the end of January 2016
Study Part 2

• Considers
  – Regional and national policies
  – Costs and value streams
  – ACP funds; perspectives of: utilities, ISO-NE, the competitive suppliers, DG.
  – Evaluates cost-effectiveness

• Identifies policy, regulatory and market opportunities for increased energy storage deployment.

• **Result: Policy recommendations, ACP, $10 Million dollar fund, and regulatory framework**

  *First Quarter 2016*
The Partners

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